



# Quotation

## Upgrade AWOS III - Cameron Park Airport, K061 CA

#20230914-082449982

**Issued**

September 14, 2023

**Expires**

October 1, 2024

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**Mesotech International, Inc.**

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Prepared for

**Cameron Park Airport**

Chris Silva

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Optional line item for UHF data radios is required if the system is relocated.

All civil works including excavation, concrete, earth electrode system, and buried conduit to be completed by the airport.

Airport to provide elevation survey at DCP pad, if it is relocated, prior to commissioning.

All electrical work up to and including the distribution panel to be completed by the airport.

Mesotech will complete power wiring from equipment to distribution panel.

Mesotech will provide anchor bolts and templates where applicable.

Mesotech will provide and pull signal cables between AWOS sensor pads and tower pad.

Mesotech will install tower, install ceilometer/visibility pedestals, and install all equipment mounted to tower and pedestals.

Upgrade for Mesotech AWA-10. Existing equipment to be utilized:

- Central Processing Station
- Airport Weather Advisor® Software
- Technical Manual Set
- Altimeter Barometer Kit
- Mechanical Wind Sensor Kit
- Temp/RH Sensor Kit
- Ground to Air Transmitter, Voice Report radio broadcast
- Telephony Kit, Voice Reports via Telephone
- 30' Tower

## Products & Services

<b>Products &amp; Services</b>	<b>Part Number</b>	<b>Quantity</b>	<b>Unit price</b>	<b>Extended Price</b>
Data Collection Platform (DCP) Pro		1	\$5,815.00	\$5,815.00

<b>Products &amp; Services</b>	<b>Part Number</b>	<b>Quantity</b>	<b>Unit price</b>	<b>Extended Price</b>
<hr/> -Software <hr/>				
AWA OPTION: Rain Gauge Kit Heated Tipping Bucket Rain Gauge, Signal Cable, Power Cable. Top of pole mount and mounting hardware for 1" NPT pipe	29000214	1	\$2,108.00	\$2,108.00
AWA OPTION: PIDVISAL Kit Includes combination precipitation identification, visibility, ambient light sensor and power/signal cable. Component of FAA type-certified AWOS.	AWA-PIDVISAL-FAA	1	\$10,558.00	\$10,558.00
AWA OPTION: Ceilometer Kit Includes ceilometer, blower, stand, signal and power cables. Component of FAA type-certified AWOS.	AWA-CEIL-FAA	1	\$23,545.00	\$23,545.00
Airport Weather Advisor® Installation (Replacement) On-site installation of Airport Weather Advisor® System, replacing existing AWOS and re-using existing tower, support structures at new AWOS site. Includes removal of existing system (Re use AWOS I equipment and add equipment to upgrade to	74000012	1	\$16,000.00	\$16,000.00

Products & Services	Part Number	Quantity	Unit price	Extended Price
AWOS III), system installation, and commissioning.				
Excludes:				
<ul style="list-style-type: none"> <li>• Civil works (excavation, concrete, below-grade grounding, etc.)</li> <li>• Electrical work (installation/replacement of electrical service, Conduit, wiring, etc.)</li> </ul>				
Hardware kit for new installation	AWA-HWKIT	1	\$1,030.00	\$1,030.00
Hardware kit to install Airport Weather Advisor® system with Mesotech compact system layout. <ul style="list-style-type: none"> <li>• Equipment mounting struts and fasteners</li> </ul> Note: mounting poles (to be embedded in concrete) are not included.				
OPTION: NADIN Service, 1YR One year NADIN service, hardware and data service	72000103	1	\$920.00	\$920.00
OPTION: Communications Kit, UHF Data Radios UHF radio link between DCP and CPS	19000060	0	\$5,190.00	\$0.00

One-time subtotal	\$59,976.00
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<b>Total</b>	<b>\$59,976.00</b>

# Terms and Conditions

## Payment Terms

Equipment: 60% deposit, balance Net 30 from time of shipment  
Services: Net 30 following commissioning

State/local sales tax may apply  
3% surcharge applies for all credit card payments

## Shipping

FOB Origin: Sacramento, CA, USA

## Delivery

Equipment: 30-60 days ARO  
Installation: 90-120 days ARO (lead time depends on FAA project approval)

## Destination: USA

These Commodities are licensed for the ultimate destination shown. Diversion contrary to US laws is prohibited.

# Signature

By signing this quotation, you represent that you read, understand, and agree to the terms of this quotation and Mesotech's Terms of Sale available at this [link](#) and that you are authorized to execute this contract on behalf of the purchasing organization.

**Chris Silva**  
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[ sig|req|signer1 ]

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